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# **Managing the pre-competitive research environment: Evidence and Outcomes**

**Tania Bubela**  
School of Public Health  
University of Alberta

**Research Fellow: Creative Commons**



# Precompetitive Research

- *improving the tools and techniques for successful translational research* (Woodcock, 2010)
- **Current institutional and rule-based impediments to collaborative innovation models**
- **Incentives, Metrics, and Missing Data**
- **2 Empirical Studies:**
  - **Stem Cell Research**
  - **Mouse Models for Human Disease**

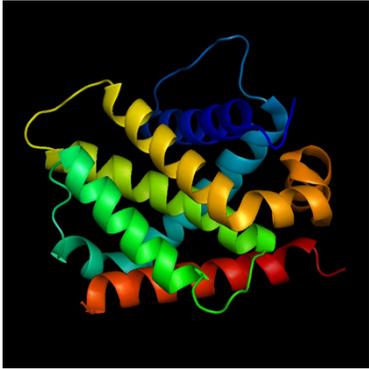
# Statement of Problem - Therapeutics



**PATIENTS AND PATIENT ADVOCACY ORGANISATIONS**



**raises the level of knowledge for all R&D actors without limiting their ability to appropriate knowledge and innovation that is closer to practical application**



## For Example – Research Infrastructure

- Value enhanced as *more* people use the resource - “network effect”

*must be managed to facilitate: use, but also re-contribution from the user community, creating a feedback loop between withdrawal, value-added research, and deposit*

(Schofield et al., *Nature*, 2009)



*Upst*

# **BOUNDARIES OF PRECOMPETITIVE SPACE??**

**-needs tools &  
study**

# Rules in Use: (Focus on IP and Sharing)

- **FORMAL LAWS (IP, animal welfare, FDA)**
  - Often out of sync with new capabilities, community norms and technology
- **POLICIES AND GUIDELINES**
  - E.g., funding agencies, universities, journals, repositories, creative/science commons
- **INFORMAL RULES/ COMMUNITY NORMS/ PRACTICES**
  - Citation, attribution, reciprocity and sharing, publication,

# The Problem with Current Rules in Use

- No doubt of increasing commercialization pressure on publicly funded research institutions and their researchers
- Mediated through technology transfer offices
- Patenting as a proxy for commercialization and a signal of changing values and norms of a community (of users)
- Impact on community norms and trust?
- Impact on sharing/willingness to contribute to and use a resource?

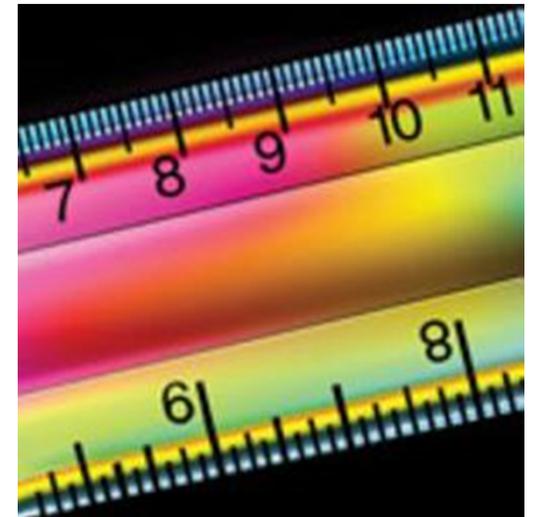


**CULTURE  
CLASH**

# Metrics aligned with commercialization objectives

- Matched to commercialization-based outcomes
- *You get what you measure. Measure the wrong thing and you get the wrong behaviors.*

- John H. Lingle



# Current Metrics

- **Economic**
  - (OECD,
  - National Stats Offices)
- **Aggregated**
- **Input/output**
- **Direct vs. indirect**
- **Correlation**
- **Simplistic**
- **Based on pipeline model**



# Encouraging Behaviours?

- Patenting
- Licensing for revenue generation
- Start-up Creation

## Impacts?

- Patent Thicket
- Culture of Science
- Access / Clinical Application

= Institutional and systemic inertia



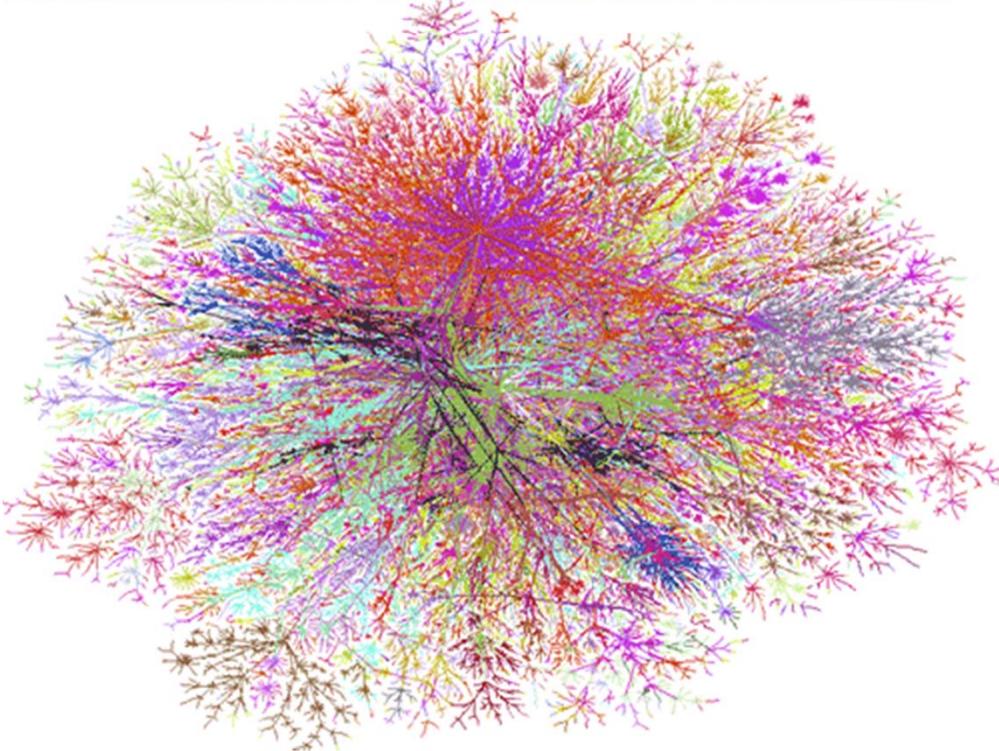
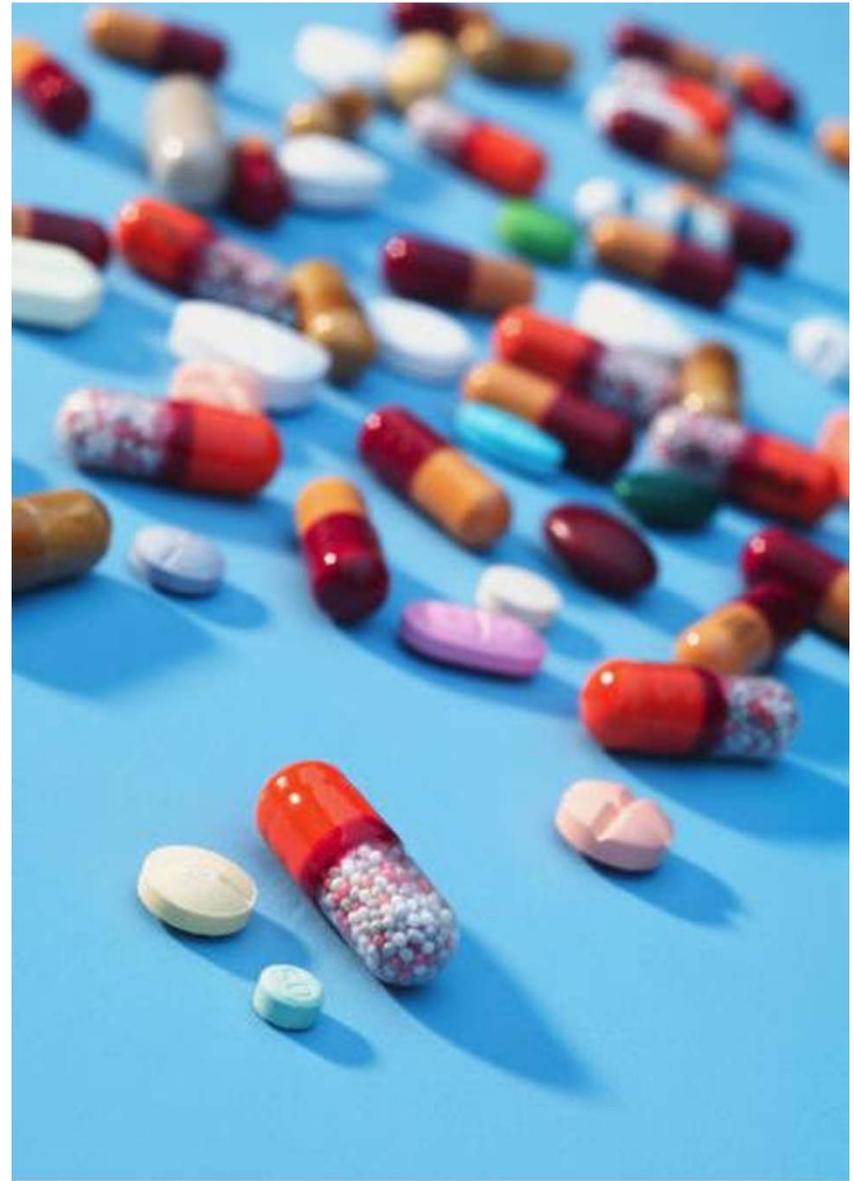


-Universities are actively patenting  
research tools  
(Langford et al., 2006)

-Most patents are worthless and useless  
(Kirsten, 2005)



# Shift in Metrics





**TRUST**

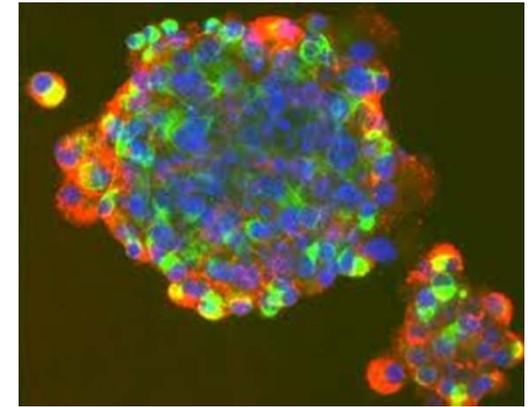
**PUBLISHED AND PRELIMINARY  
EMPIRICAL STUDIES**

**ILLUSTRATE NEW METHODS IN  
NETWORK ANALYSIS AND  
BIBLIOMETRICS**

**Missing Data**

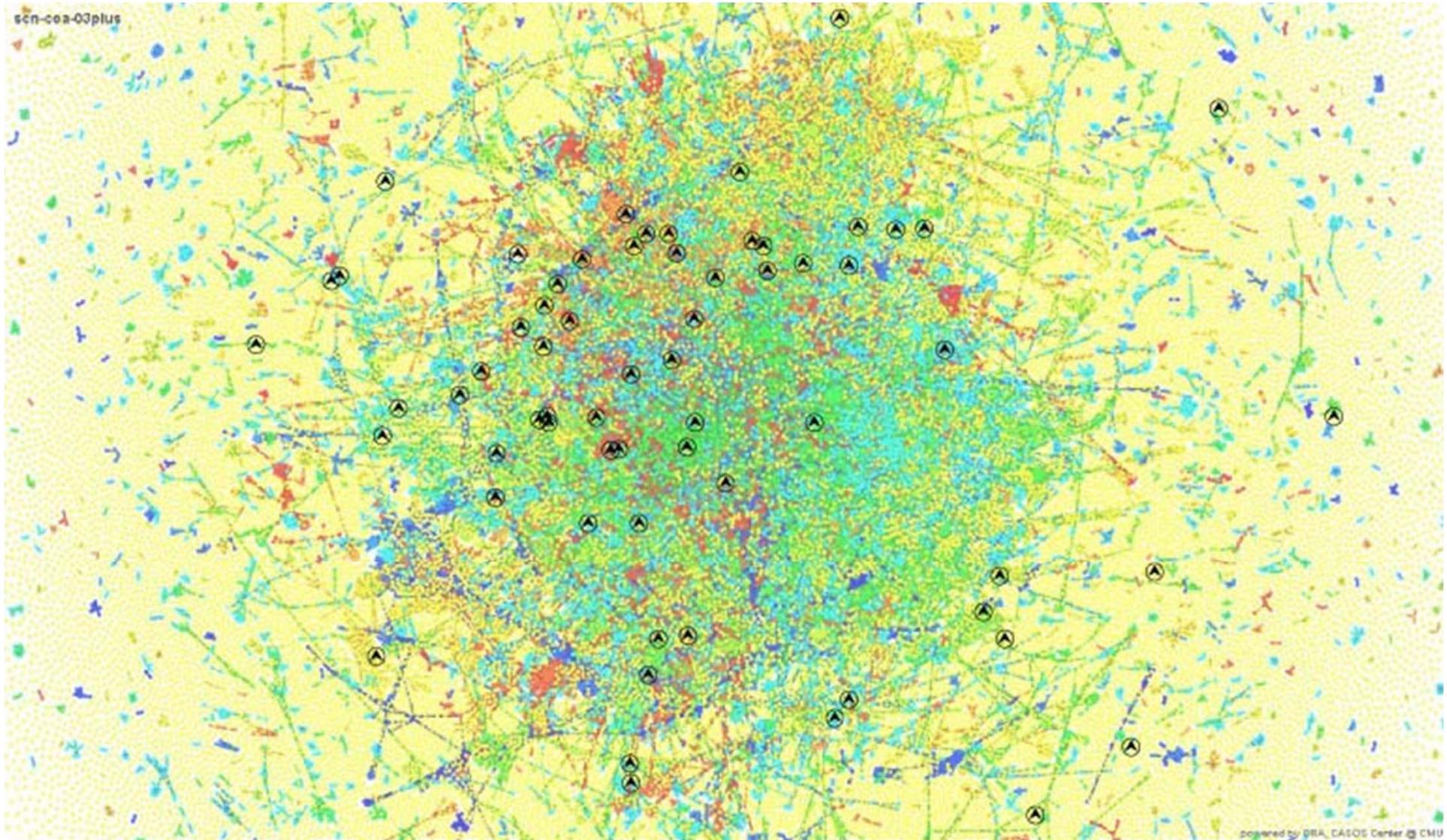
# CASE 1: Stem Cell Network

(Bubela *et al.* Cell Stem Cell, 2010)

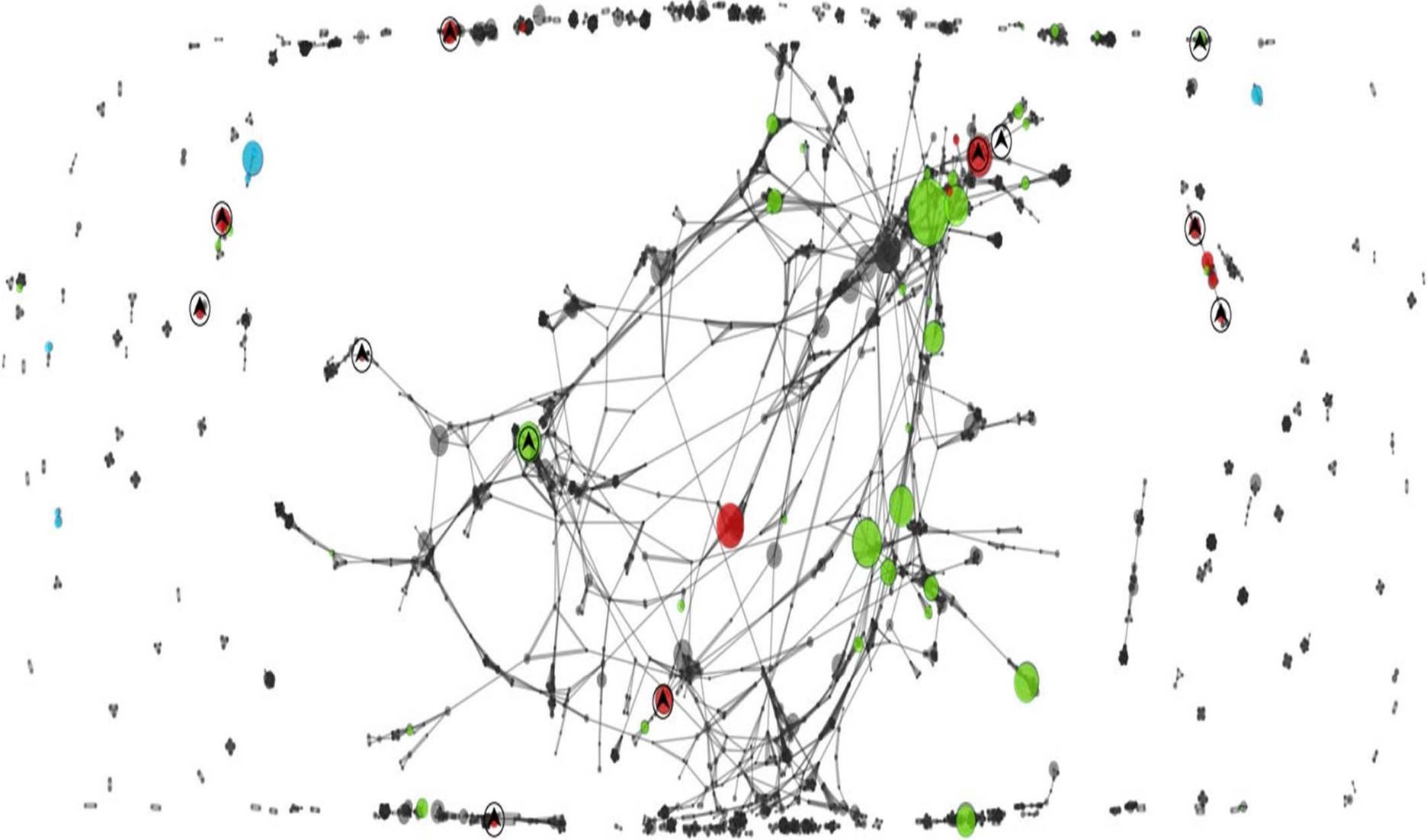


- **Networks of Centres of Excellence (NCE)**
- **RESEARCH GOAL:**
  - impacts of SCN research,
  - the degree to which a collaborative research network has been established, and
  - conflicts between the mandates of the network - networking and commercialization mandates.
- **New bibliometric methods**

# International collaboration of stem cell network researchers

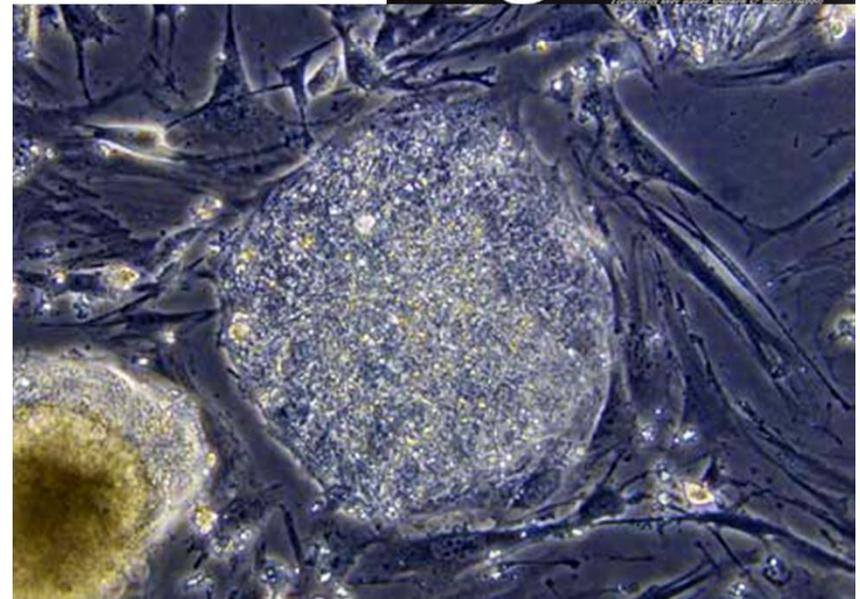
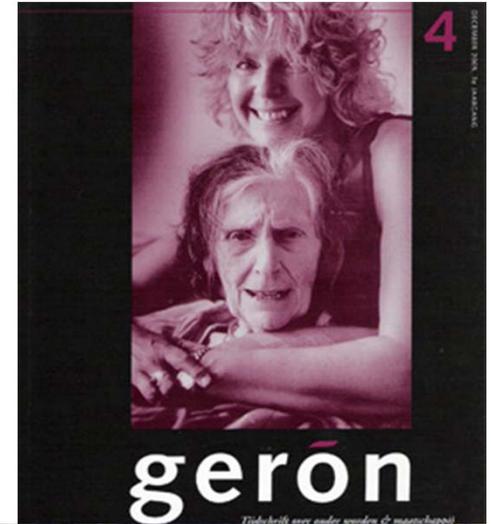


# Co-authorship Network



# NEW STUDY: Global Landscape of Translational Stem Cell Research

- Companies
- Patents
- Publications
- Clinical Trials
- Regulatory Environment
- Media Coverage



# **NEW STUDY: Methods**

- **Content Coding**
- **Keyword Analysis (OMNIVIZ)**
  - Trends: time, space, document type
- **Network Analyses**
  - co-authorship, co-inventorship and inventor-assignee
- **Geographic Information Systems**
  - Tacit and formal knowledge flows
- **Statistical Modeling**



## **NEW STUDY: Some Preliminary Findings**

- **MAJOR DISCONNECTS:**
  - Clinical trials / media coverage
- **COMPANIES:**
  - Rise of reagent companies (research grade)
- **PATENTS:**
  - Mainly non-human
  - Mainly process/methods
  - Rise of iPS

## **CASE 2: Creating Research Infrastructure**

- **Public Resources established to provide public and private research communities with a source of Knockout Mice and Embryonic Stem cells**
- **EuCOMM, KOMP, NorCOMM**

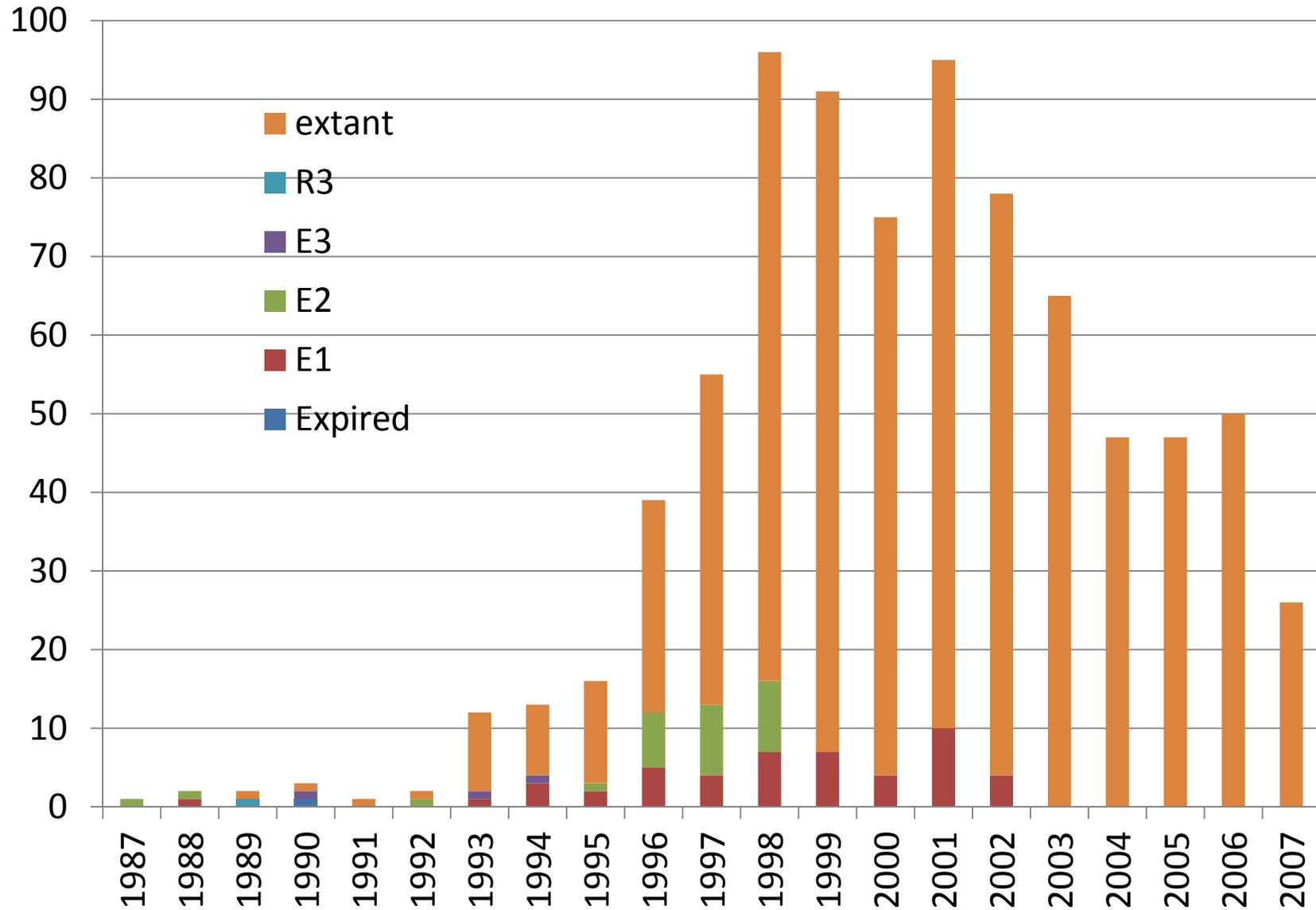


# Research Question

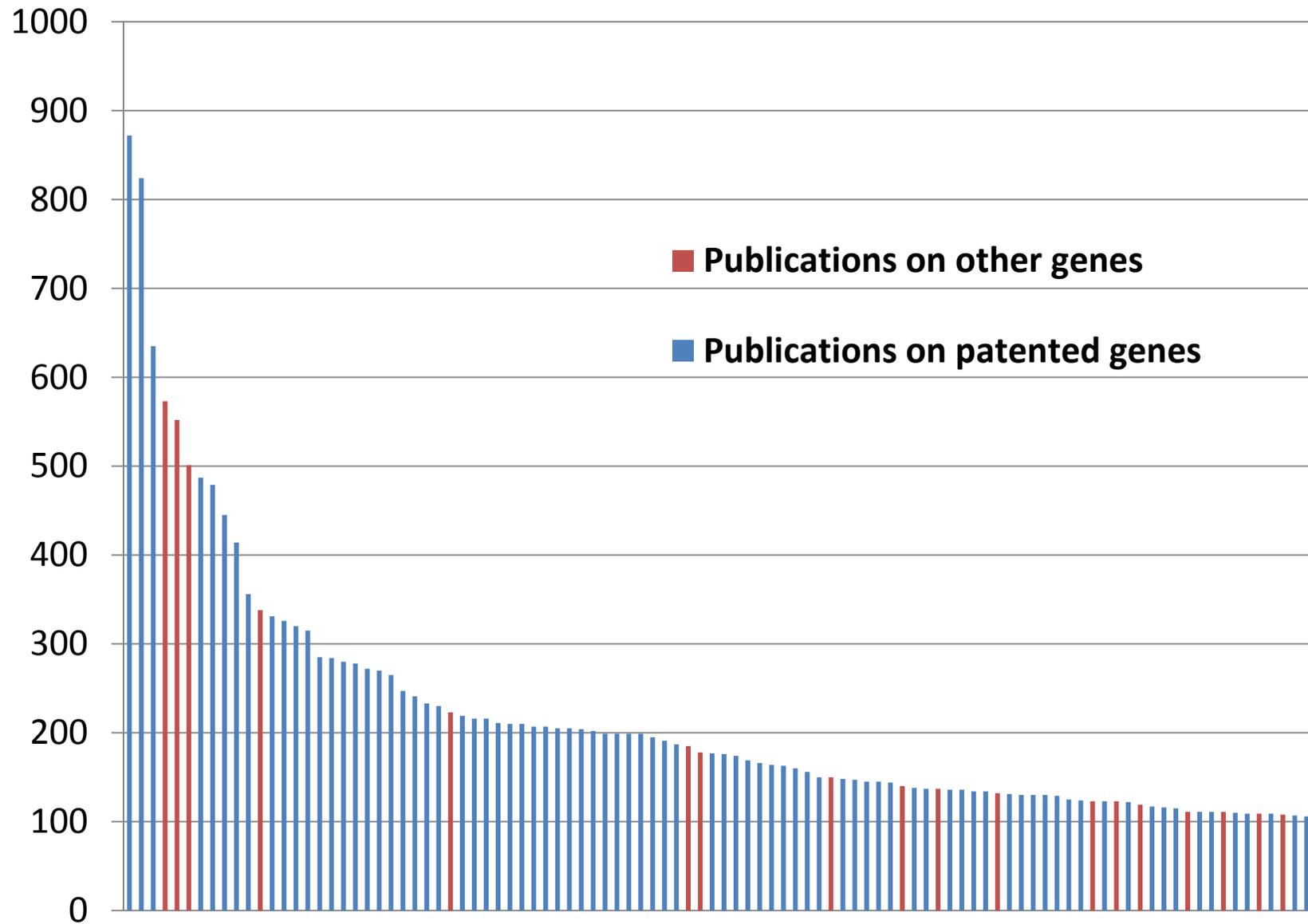


- **Does the legacy of basic research patents created under current laws and practices hinder the establishment of public sector resources?**

# Status and filing date of 816 Mouse Gene Patents (US)



# Publications (>100) associated with patented versus unpatented mouse genes



# METHODS PATENTS CODING

## Problematic for construction of resource

- Coding frame developed with experts
- Include product
- Broad/specific method

<ul style="list-style-type: none"><li>•BAC</li><li>•Positive/negative selection</li><li>•FLP/FRT Recombinase</li><li>•Isogenic DNA</li><li>•Recombineering</li><li>•Electroporation</li><li>•PhiC31</li></ul>	<ul style="list-style-type: none"><li>•Cryopreservation</li><li>•Gateway Technology</li><li>•Cre/Lox</li><li>•inverse PCR</li><li>•F0/F1mouse</li><li>•Vector</li><li>•Homologous Recombination</li></ul>
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- Method used in Gene Trapping/Targeting
- Total = 105 Patents coded**

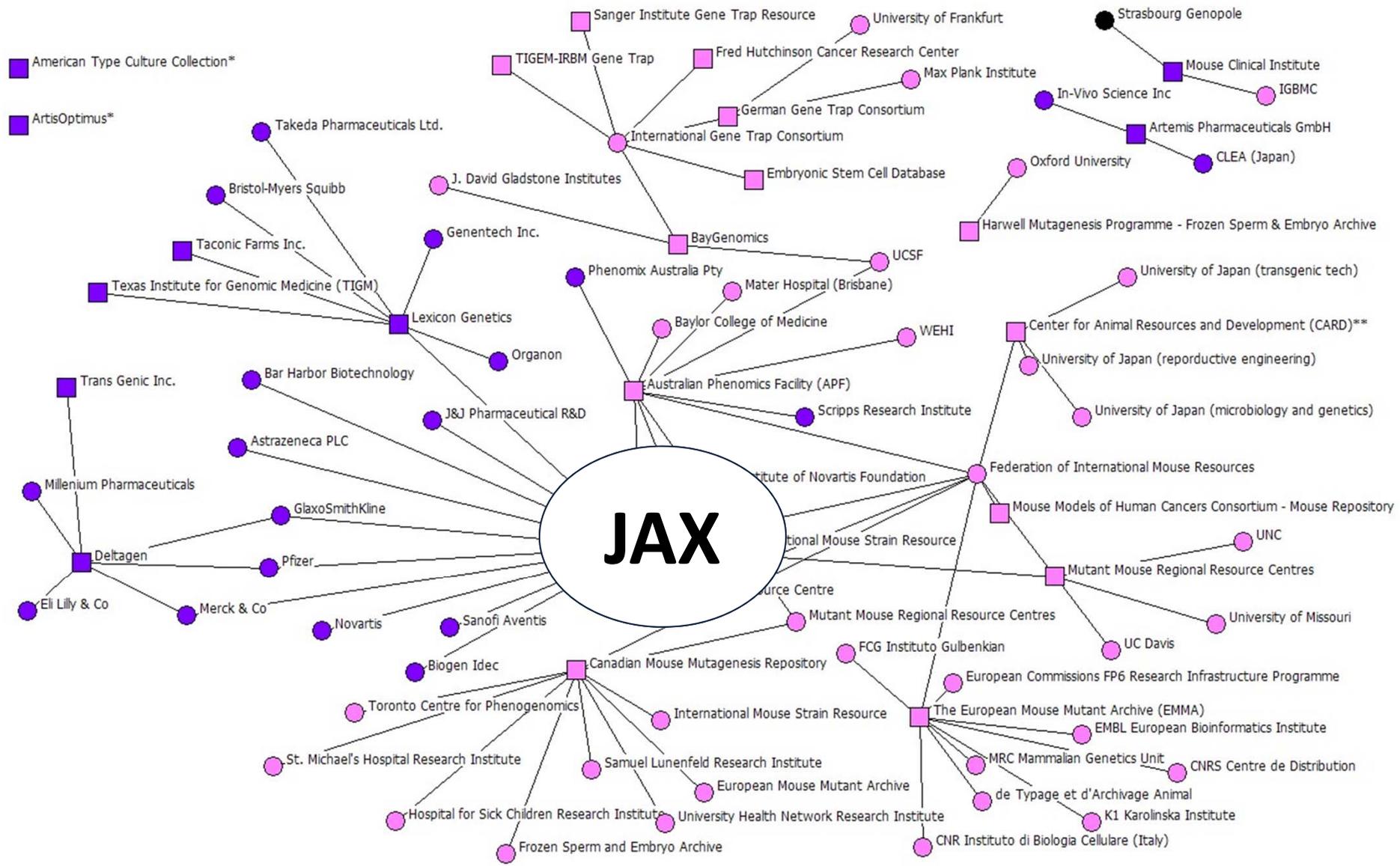


# Litigation: A sure way to destroy trust

- 2010 Markman Hearing: THE CENTRAL INSTITUTE FOR EXPERIMENTAL ANIMALS, a Japanese corporation, (Plaintiff) v. **THE JACKSON LABORATORY**, a Maine corporation (Defendant)
  - "NOD/Shi Mouse" and "NOD/Shi-scid Mouse"
- Alzheimer's Institute of America, Inc (Plaintiff) v. Elan Corporation, PLC, Eli Lilly and Company, ANASPEC Inc, Immuno-Biological Laboratories, INC., Invitrogen Corp., **The Jackson Laboratory**, and Phoenix Pharmaceuticals (Defendants)
  - **Swedish Mutation**

# Community identified problems with rules in use

- **Material Transfer Agreements**
  - Substantial disincentive to accessing and providing materials
  - Increases transaction costs
  - Minimal value
- **Researchers should be free to breed mice for research purposes and cross-breed them to produce new strains**
  - Rome Agenda *Schofield et al. 2009 Nature*



#### 4. Mouse Repository Network – Actors by Institutional Type

- Public
- Private
- Public/Private

# Conclusions

- **New Collaborative Research Models gaining momentum.**
- **Need to build community norms, rule development, incentive structures, and adequate enforcement.**
- **Funding Agencies require tools to manage and enforce**
- **Influencing the other actors in the game, the funding agencies, research institutions, TTOs and journals is the next major challenge.**
- **Empirical research required to examine efficacy of new models**
  - **Case approach and systems approach**
  - **Increase transparency on deals**

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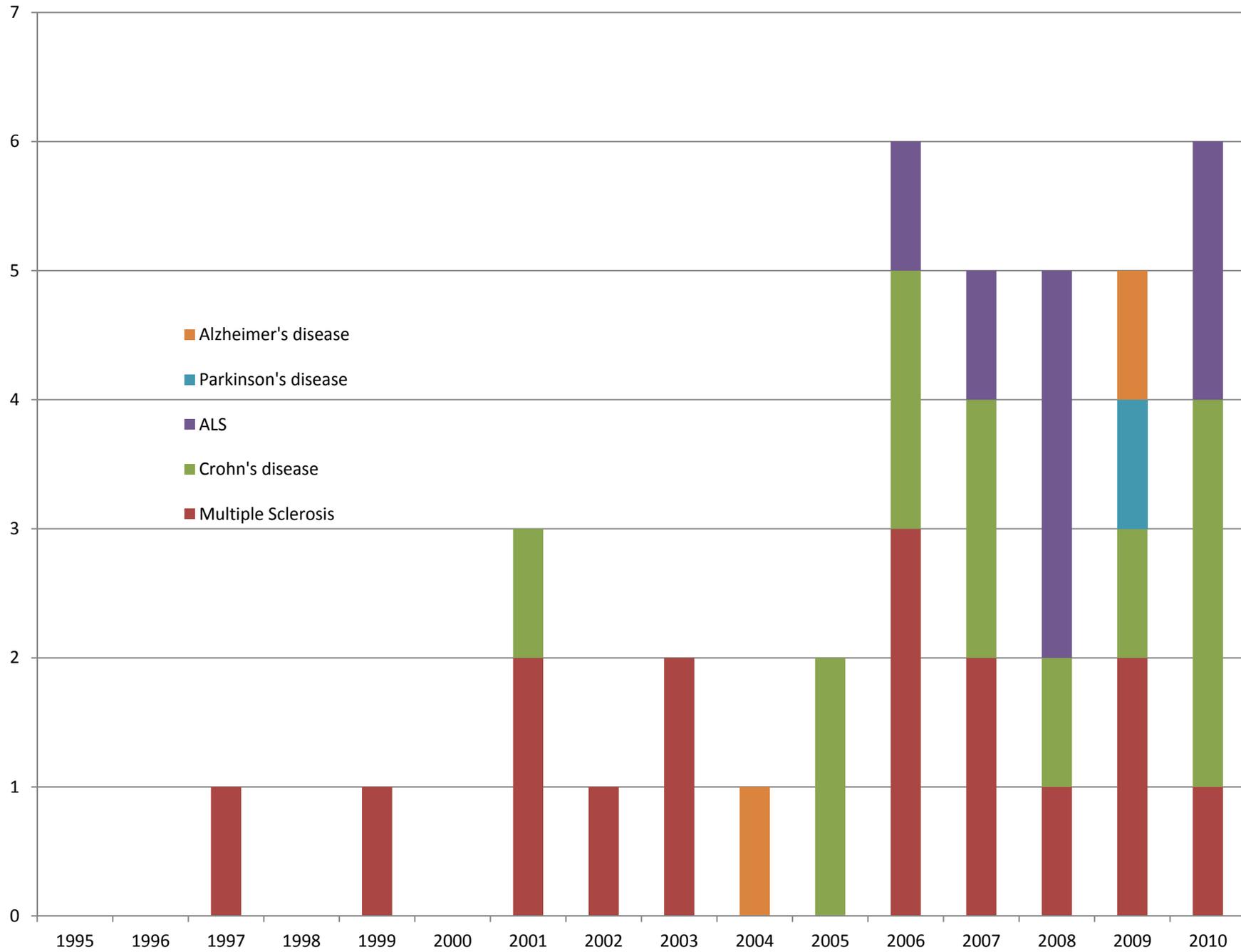
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**THANK YOU**

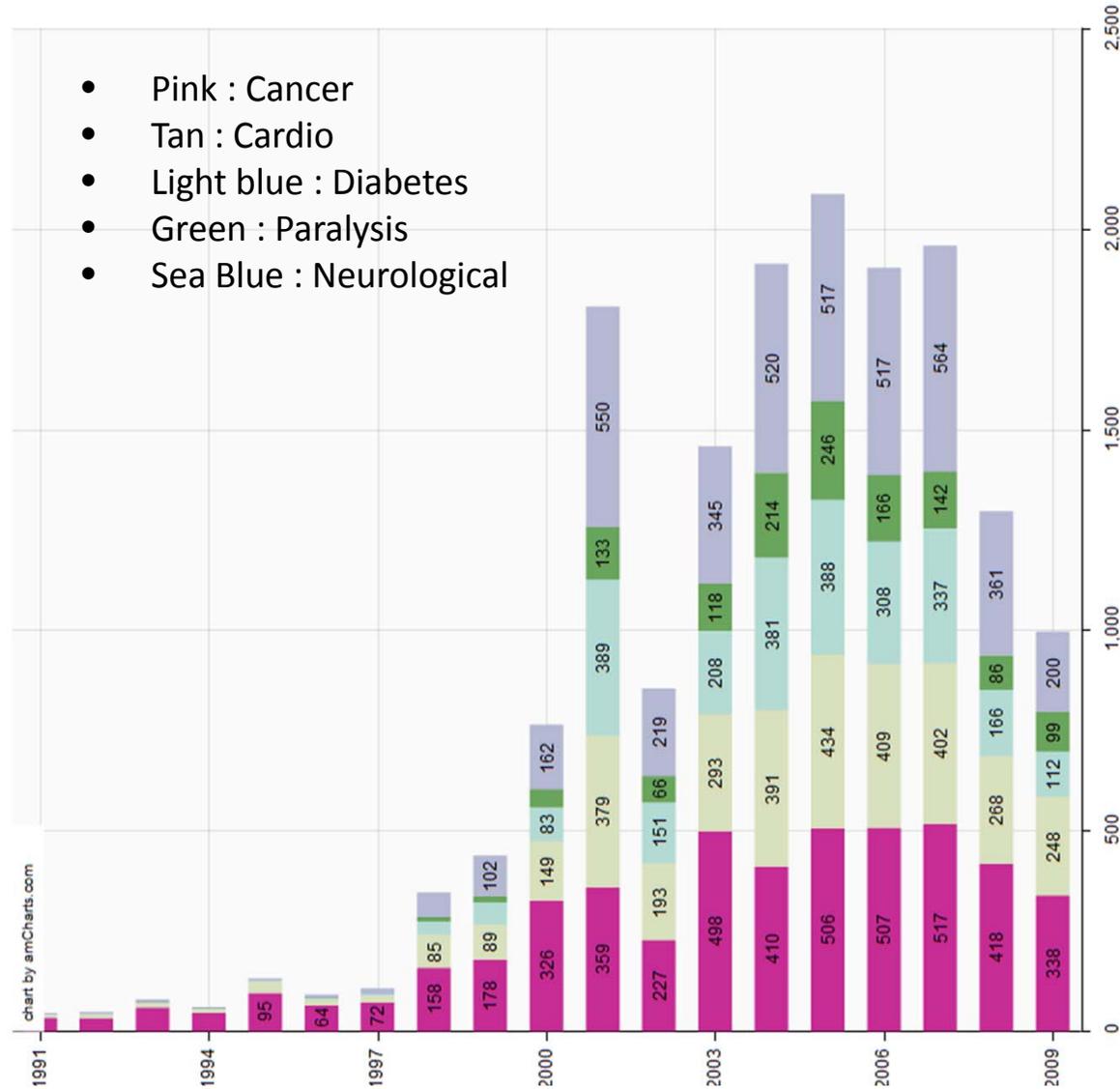


**QUESTIONS ??**

## # of CTs per condition



# Major Disease Types in the News



# Specific Disease Types in the News

